



March 4, 2025

Subject: Important Update on Potential Tariff Impact

Dear Valued Customer,

We want to keep you informed about the pending tariffs that may affect many of the products we supply. This is a rapidly evolving situation, and we are closely monitoring developments to minimize any potential impact on you.

Based on the latest information, we anticipate possible cost increases ranging from **10% to 45%**, depending on the country of origin and product category. While we hope the proposed upper ranges do not materialize, we believe it is important to make you aware of these potential changes. Should an increase become necessary, please rest assured that we will make every effort to mitigate its effects.

We appreciate your understanding and will continue to provide updates as official tariff rates are implemented and their impact on pricing becomes clearer. If you have any questions, please do not hesitate to reach out.

Thank you for your continued support.

A handwritten signature in blue ink, appearing to read "Bill Hartman", is positioned above the printed name.

Bill Hartman
National Sales Manager

Additional Resources on Tariff Proposals:

- [UPS Analysis on Tariff Changes](#)
- [Overview of Steel Tariffs](#)
- [Steel Derivatives Tariffs](#)

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